

CASE STUDY

Unlocking Significant Savings for County Government

CHALLENGE

The County Government initially believed they didn't have significant faxing needs and dismissed the idea of exploring more cost-effective solutions. However, upon closer inspection, they revealed that they were managing an astonishing 28 fax lines at a staggering cost of \$1,200 per month. This seemed disproportionate to their monthly fax usage, which was only about 400 pages.

SOLUTIONS

Enter eGoldFax with a much-needed cost-effective solution. Their 500-page per month plan was priced at a budget-friendly \$49.99 per month. eGoldFax assigned fax lines and numbers to the team, enhancing security and efficiency.

BENEFITS

Benefit One

Their costs plummeted from a staggering \$1,200 to a mere \$105.99, allowing them to allocate resources to other crucial areas of their operations.

Benefit Two

The County Government realized an annual cost savings of \$13,128.12.

Benefit Three

The partner, who initially was not the incumbent, is now exploring the replacement and upgrade of the County Government's MFPs.

AT A GLANCE

Challenges

- \$1,200 monthly for 28 lines
- Only faxing about 400 pages per month
- Required assigning new fax lines

Benefits

- Monthly expenses reduced from \$1,200 to \$105.99
- \$13,128.12 in cost savings
- Enhanced Partner Engagement



"We're a catalyst for change, innovation, and lasting partnerships that drive businesses toward a brighter, more prosperous future."

Bill Vanek

Account Manager